

Spiliotopoulou Eirini, PhD

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RESEARCH AREAS	Information Sharing and Supply Chain Coordination, Behavioral Operations, Sustainability and Social responsibility in Supply Chains
EDUCATION	UNIVERSITY OF ZARAGOZA, MIT-ZARAGOZA LOGISTICS CENTER 2008 – 2013 MIT-Zaragoza International Logistics Program PhD in Logistics and Supply Chain Management Thesis: Information Reliability in Supply Chains: the Case of Multiple Retailers Advisors: Prof. Mustafa Cagri Gurbuz, Prof. Karen Donohue (University of Minnesota)
	UNIVERSITY OF ZARAGOZA, MIT-ZARAGOZA LOGISTICS CENTER 2008 – 2009 MIT-Zaragoza International Logistics Program Master of Engineering in Logistics and Supply Chain Management (ZLOG)
	ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS 2002 – 2003 Title: MSc in Decision Sciences (International MBA) Department: Management Science and Technology Specialization: Logistics and Transport, GPA: 8.83/10 “Excellent”
	ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS 1997 – 2001 Title: BSc in Management Science and Marketing Specialization: Management Science, GPA: 8.13/10 “Very Good”
ACADEMIC POSITIONS	TILBURG UNIVERSITY 2022 till now Tilburg School of Economics and Business, Department of Management Associate Professor of Supply Chain Management
	TILBURG UNIVERSITY 2018 – 2022 Tilburg School of Economics and Business, Department of Management Assistant Professor of Supply Chain Management
	VU UNIVERSITY AMSTERDAM 2014 – 2018 School of Business and Economics, Logistics group Assistant Professor
	EUROPEAN BUSINESS SCHOOL, EBS UNIVERSITY 2013 – 2014 Institute for Supply Chain Management – Procurement and Logistics (ISCM) Postdoctoral Researcher
VISITING POSITIONS	UNIVERSITY OF WUERZBURG 2015 – 2016 Guest Researcher at the Chair of Logistics and Quantitative Methods
	UNIVERSITY OF MINNESOTA, CARLSON SCHOOL OF MANAGEMENT 2012 – 2013 Visiting PhD student
	UNIVERSITAT POMPEU FABRA 2010 – 2011 Visiting PhD student
	MASSACHUSETTS INSTITUTE OF TECHNOLOGY (MIT), CTL 2009 – 2010 Visiting PhD student
HONORS & AWARDS	Wickham Skinner Award for Best Paper Published in Production and Operations Management during 2016, received May 2017

PhD Thesis Defense: Summa Cum Laude, year 2013

Valedictorian Master of Engineering in Logistics and SCM (ZLOG), year 2009

“Title of Highest Academic Performance” MSc in Decision Sciences (iMBA), year 2003

PUBLICATIONS

1. Hofstra, N., Spiliotopoulou, E., De Leeuw, S. (Accepted/In-press). Ordering decisions under supply uncertainty and inventory record inaccuracy: An experimental investigation. *Decision Sciences*.
 2. Spiliotopoulou, E., Donohue, K., Gürbüz, M. Ç (2022). Ordering behavior and the impact of allocation mechanisms in an integrated distribution system. *Production and Operations Management*, 31(2), 422-441.
 3. Hofstra, N., & Spiliotopoulou, E. (2022). Behavior in rationing inventory across retail channels. *European Journal of Operational Research*, 299(1), 208-222.
 4. Spiliotopoulou, E. and Conte, A. (2021). Fairness ideals in inventory allocation. *Decision Sciences*. Forthcoming.
 5. Gooding, E., Spiliotopoulou, E., Yadav, P. (2019). Impact of vaccine stockouts on immunization coverage in Nigeria, *Vaccine*. 37(35), pp.5104-5110.
 6. Hofstra, N., Dullaert, W., De Leeuw, S., Spiliotopoulou, E. (2019). Individual goals and social preferences in operational decisions: Behavioural insights from transport planning. *International Journal of Operations & Production Management*, 39(1), 116-137.
 7. Spiliotopoulou, E., Donohue, K., Gürbüz, M. Ç., Heese, H. S. (2018). Managing and reallocating inventory across two markets with local information. *European Journal of Operational Research*. 266(2), 531-542.
 8. van Kempen, E. A., Spiliotopoulou, E., Stojanovski, G., de Leeuw, S. (2017). Using life cycle sustainability assessment to trade off sourcing strategies for humanitarian relief items. *The International Journal of Life Cycle Assessment*, 1-13.
 9. Spiliotopoulou E., Donohue K., Gürbüz, M. Ç. (2016) Information reliability in supply chains: the case of multiple retailers. *Production and Operations Management*, 25(3), 548-567.
 10. Spiliotopoulou E., Boni, M.F., Yadav P. (2013). Impact of treatment heterogeneity on drug resistance and supply chain costs. *Socio-Economic Planning Sciences*, 47(3): 158-171
- Book chapter:*
11. Padilla Tinoco S.V., Spiliotopoulou E., Boute R. (2018) Collaborative Shipping Under Information Distortion. In: Temponi C., Vandaele N. (eds) *Information Systems, Logistics, and Supply Chain*. ILS 2016. Lecture Notes in Business Information Processing, vol 262. Springer, Cham.

WORKING PAPERS

1. Restaurant Analytics: Emerging Practice and Research Opportunities with Jelle de Vries J and Debjit Roy
2. Volume Guarantees in Global Health and Economies of Scale: the effect on current and future prices – with Alex Rothkopf
3. Effect of Regulatory Focus and Emotions in a Supply Chain Coordination with Priscilla Rodriguez, Konstantina Tzini and Santiago Kraiselburd
4. Service-level agreements and supplier capacity decisions: does framing impact trust? with Wendy van der Valk

EDITORIAL SERVICE	Editorial Review Board: Decision Sciences Journal	
	Ad Hoc Referee: Management Science, Manufacturing & Service Operations Management, Production and Operations Management, Decision Sciences Journal, European Journal of Operational Research, Journal of the Operational Research Society, Naval Research Logistics, Operations Management Research, Healthcare Management Science, Vaccine	
OTHER SCHOLARLY ACTIVITIES AND MEMBERSHIPS	Elected Officer of the Production and Operations Management College of Behavioral Operations (2020-2021) (CBOM)	
	Awards Committee: Behavioral OM Junior Scholar Paper Competition (POMS) (Chair in 2021, Member in 2020)	
	Judge for:	
	<ul style="list-style-type: none"> ▪ INFORMS Behavioral Operations Management Best Working Paper Competition (2020) ▪ Austrian Science Fund (FWF) (2020) ▪ National Fund for Scientific and Technological Development (FONDECYT) of Chile (2019) 	
	Membership in Associations:	
	<ul style="list-style-type: none"> ▪ Production and Operations Management Society (POMS) ▪ The Institute for Operations Research and the Management Sciences (INFORMS) ▪ College of Behavior in Operations Management – POMS (Elected officer 2019-now) ▪ Council of Supply Chain Management Professionals (CSCMP) 	
PHD SUPERVISION	Nienke Hofstra, PhD, VU University Amsterdam, 2019.	
	Co-advisors: Sander de Leeuw and Wout Dullaert	
	Dissertation: Individual decision-making in operations: A behavioral perspective	
	Placement: HAN University of Applied Sciences	
TEACHING EXPERIENCE	TILBURG UNIVERSITY	
	Lecturer/Coordinator of the course Supply Chain Management, BSc	2018 – 2021
	Lecturer of Models for Supply Chain Decisions, MSc (and course design)	2019 – 2021
	Guest Lectures on Behavioral Operations	2018 – 2019
	Supervision of Bachelor and Master Theses	2018 – 2022
	ERASMUS UNIVERSITY	
	Guest Lectures on Behavioral Operations	2017 – 2018
	VU UNIVERSITY AMSTERDAM	
	Main Lecturer of the MSc course Supply Chain Management	2015 – 2018
	IBA course Supply Chain Management in Emerging Economies	2016 – 2018
	Lecturer of the pre-master course: Academic Knowledge and Skills	2014 – 2017
	Guest Lectures for Behavioral Operations and Experimental Design	2014 – 2017
	Supervision of Bachelor and Master Theses	2014 – 2016
	EUROPEAN BUSINESS SCHOOL, EBS UNIVERSITY	
	Lecturer of the BSc course Supply Chain Strategy and Network Design	2013 – 2014
	Lecturer for the MSc course Supply Chain Strategy and Planning	2013 – 2014
	UNIVERSITY OF ZARAGOZA, ZARAGOZA LOGISTICS CENTER	
	Lecturer of the course Supply Chain Network Design	2012 – 2013
	Master of Engineering in Logistics and Supply Chain Management (ZLOG)	
	MIT-Zaragoza International Logistics Program	
	Teaching Assistant for the graduate level courses	2010 – 2012
	ZLOG, MIT-Zaragoza International Logistics Program	
SERVICE TO THE DEPARTMENT	Advisory Committee for re-structuring the MSc in Supply Chain Management	2021
	(Chair) of recruiting committee (assistant and associate profs) for SCM	2018, 2019
	Working group for SCM TiSEM journal list update	2019
	Research Task force, RM / PhD Task Group, Department of Management	2019

CONFERENCE PRESENTATIONS	31th POMS Annual Conference, online	30/4-5/5/2021
	Invited speaker: “Behavior in rationing inventory across retail channels”	
	INFORMS Annual Meeting 2020, Seattle, WA, USA	20-23/10/2019
	Invited session chair: “Behavior in rationing inventory across retail channels”	
	30th POMS Annual Conference, Washington D.C., USA	2-6/5/2019
	Invited session chair: “Fairness ideals: the case of inventory pooling”	
	Invited speaker: Impact of vaccine stockouts on immunization coverage in Nigeria	
	MSOM Annual Conference 2018, Dallas, Texas USA	1-3/7/2018
	“Drug Procurement with Long-term Considerations: Volume Guarantees and Volume Splits”	
	13th annual Behavioral Operations Conference, Dallas, Texas USA	29/6-1/7/2018
	“Fairness in resource allocation: the case of inventory pooling”	
	12th annual Behavioral Operations Conference, Cambridge, MA, USA	12-14/7/2017
	“The impact of allocation mechanisms on retailers' strategic ordering”	
	28th POMS Annual Conference, Seattle, Washington, USA	5-8/5/2017
	“Inventory Allocation under Information Asymmetry: the impact of allocation mechanisms on retailers' strategic ordering”	
	27th POMS Annual Conference, Orlando, FL, USA	6-9/5/2016
	“Central Ordering with Local Information: Inventory Commitments and Coordination	
	26th POMS Annual Conference, Washington D.C., USA	8-11/5/2015
	“Drug Procurement with Long Term Considerations: Volume Splits & Volume Guarantees ”	
	9th Annual Behavioral Operations Conference, Cologne, Germany	12-14/6/2014
Research incubator: Inventory allocation when demand is private knowledge		
25th POMS Annual Conference, Atlanta D.C., USA	9-12/5/2014	
INFORMS Annual Meeting 2013, Minneapolis, MS, USA	6-9/10/2013	
“Forecast Information Sharing and the Order Quantity Decision”		
INFORMS Annual Meeting 2012, Phoenix, AZ, USA	14-17/10/2012	
8th Annual Behavioral Operations Conference, Ann Arbor, MI, USA	27- 29/6/2013	
Session Chair, Presenter: “Information reliability in supply chains: the case of multiple retailers”		
7th Annual Behavioral Operations Conference, Washington D.C., USA	8-11/6/2012	
Young Scholars’ Workshop – Research Incubator		
INFORMS Healthcare, Montreal, Canada	20-22/6/2011	
MSOM Annual Conference, Ann Arbor, Michigan, USA	26-28/6/2011	
22st POMS Annual Conference, Reno Nevada, USA	29/4-2/5/2011	
Session Chair, Poster, Invited Speaker:		
“Towards a Socially Optimal Drug Assortment: Comparing the Supply Chain & Drug Resistance Implications of Increased Drug Variety in a Given Population”		
WHO Winter Meeting, 2011, Utrecht, The Netherlands	6-7/1/2011	
21st POMS Annual Conference, Vancouver, Canada	7-10/5/2010	
Poster, Invited Speaker: “Drug Variety: Supply Chain & Resistance Implications”		
OTHER INVITED TALKS	Eindhoven University of Technology (OPAC), NL	27/10/2017
	University of Wuerzburg, GE	8/12/2015
	HEC Lausanne, CH	28/2/2014
	École Polytechnique Fédérale de Lausanne (EPFL), CH	12/6/2013
	Cardiff Business School, UK	8/1/2013
APPLIED RESEARCH EXPERIENCE	NexTrust, Horizon 2020	2016 – 2017
	WP7: The NexTrust Collaboration Hub	
	SGL Carbon Project	2014
	Production planning under consideration of remnants	
	GULLIVER Project	2011

**Researcher, consulting for NOVACOM Services, funded by the ESA
WP 5: “Viability Analysis” for a GNSS based system for pharmaceutical
logistics in remote regions**

**OTHER WORK
EXPERIENCE**

Hellenic Civil Aviation Authority **Jun 05 – Aug 08**
Revenue Management Department - Financial Expert
Member of Agency Advisory Group on Research (AGR) for EUROCONTROL
TAP-OTE (Social Security Organisation) - Internal Auditor **Jun 04 – May 05**
Harry Katikas S.A., Logistics Specialist **Nov 03 – Jun 04**

LANGUAGES

Greek	Mother tongue		
English	Excellent	Cambridge Certificate of Proficiency in English, C2	Jun 2001
French	Excellent	Diplôme Approfondi de Langue Française, DALF, C2	Aug 2005
Italian	Good	Certificato di lingua italiana, C.E.L.I. 3, B2	May 2005
Spanish	Very Good	Lived in Spain, Zaragoza, during 4 years	
Dutch	Basic	Following an A2-B1 course	

OTHER

Team spirit and effective collaboration in multi-cultural environments
University Teacher Qualification (UTQ)